

**Press Release** 

**For Immediate Release** 

09 December, 2009

# Suzlon wins 31.5 MW order with Rajasthan State Mines and Minerals Ltd.

- Seventh order from Rajasthan State Mines and Minerals Ltd. (RSMML)
- Single largest order of 15 units of S88 2.1 MW wind turbines in Rajasthan; S88 largest turbine in India
- Increases RSMML's total wind portfolio to 106 MW

**Pune:** Suzlon Energy Ltd.- the world's third largest wind turbine maker with 12.3% of global market share\* - today announced securing a seventh order from Rajasthan State Mines and Minerals Ltd for 31.5 MW of capacity. The order comprises of 15 units of Suzlon's S88 2.1 MW wind turbines to be installed at the Tejuva site in Jaisalmer district of Rajasthan; where Suzlon has more than 500 MW of wind turbines capacity already operational for different customers.

This 31.5 MW order is the biggest order for the S88 - 2.1 MW turbines for installation in Rajasthan, and the project once complete is estimated to generate enough electricity to power over 6,000 households.

RSMML, a Rajasthan State PSU involved in production and marketing of non-metallic minerals is one of India's leading and progressive companies in the sector. The company entered the energy sector with a commitment to renewable energy and a goal to achieve 100 MW of wind power capacity by 2010. With this order set for commissioning by March, 2010, RSMML is set to achieve the target well ahead of schedule.

Speaking on the order, **Mr. Sanjay Malhotra, Managing Director of RSMML**, stated: "Reversing the effects of climate change through reduction of carbon emission is integral to our vision. We found the solution in wind energy and have invested in several projects over the past eight years making us a leading producer of renewable energy in the state of Rajasthan. We are pleased to continue our partnership with Suzlon in this endeavor. Their turbines are reliable and they provide satisfactory service."

Speaking on the order, Mr. I.C. Mangal, President - Business Development (India), said: "RSMML is an exemplary PSU; it is a leader in clean energy generation in the state of Rajasthan and has continuously demonstrated its commitment to reduce carbon emission levels over the past decade. This repeat order - their seventh with Suzlon - underlines their faith in the Suzlon value proposition, in terms of technology, product and people. We take

pride in our long association with RSMML - which now features our smallest turbines to the largest - and look forward to strengthening this relationship."

RSMML has secured Clean Development Mechanism (CDM) registration for its past wind energy projects, and have initiated the process of registration for this new project with United Nations Framework Convention on Climate Change (UNFCC).

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## **Suzlon in India**

Suzlon is the leader in the Indian wind energy stage, maintaining market leadership for over a decade with over 50% market share. Suzlon offers the concept-to-commissioning business model to wind energy investors in India – providing a comprehensive suite of services from turbine supply, to EPC, lifetime operations and maintenance, liaison and other services covering the entire value chain. The success of the model is seen in Suzlon's rapid growth in India – with over 40 sites across eight states, and an installed base of nearly 4,800 MW and a customer portfolio that captures the leaders of Indian Industry. In Rajasthan alone, Suzlon has an installed base of over 500 MW.

#### **About Suzion Energy Limited**

Suzlon ranked as the world's third leading wind turbine supplier in terms of market share in 2008. Suzlon has ranked as the leading manufacturer in the Indian market for ten consecutive years, maintaining over 50% market share. Suzlon has its corporate offices in Pune, India and company's global spread reflects in its projects and markets portfolio extending across Asia, Australia, Europe and North and South America. Suzlon is a highly vertically integrated wind turbine manufacturer with manufacturing capability along the full value chain – from components to complete wind turbine systems. Please visit www.suzlon.com

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### **NOTES:**

\* Suzlon and REpower, if taken together, stand as the world third leading wind turbine supplier group in terms of market share. 12.3% market share derived from BTM Consult ApS World Market Update 2008, ranking Suzlon with 9% of global market share and REpower with 3.3% of global market share.