



#### **News Release**

Tuesday, April 6, 2010

#### **For Immediate Release**

## **Suzlon receives 18 MW repeat order from Gujarat State Fertilizers & Chemicals Ltd.**

- Third order to Suzlon from Gujarat State Fertilizers & Chemicals Ltd. (GSFC)
- GSFC's total wind power portfolio will increase to 40 MW

**Pune:** Suzlon Energy Limited (SEL), the world's third leading\* and India's largest wind turbine manufacturer, has won a repeat order from Gujarat State Fertilizers & Chemicals Ltd. (GSFC) to set up, operate and maintain an 18 MW wind energy project at Adodar site in the Porbandar district of the state of Gujarat, India. The project will comprise of 12 units of Suzlon's S82 - 1.5 MW wind turbines.

GSFC is one of Gujarat's leading state Public Sector Undertakings (PSU) in the field of fertilizers and chemicals, with a diversified portfolio of 24 brands. The project, GSFC's third with Suzlon, is scheduled for completion and commissioning by June, 2010. The project increases GSFC's total wind power capacity to 40 MW - adding 18 MW to the already existing 22 MW project in the Kutch district.

The project will generate power for GSFC's captive consumption. GSFC will enter into an Energy Wheeling Agreement (EWA) with Gujarat Energy Transmission Corporation Ltd. and the power generated will be wheeled for utilization at their facilities in Fertilizernagar, near Vadodara. GSFC also plans to register this new project under the Clean Development Mechanism (CDM).

Speaking on the project **Mr. Ashok D'Sa, President – South Asia and Middle East, Suzlon Energy Limited**, said: "It gives us great pride to partner with leading state PSUs like GSFC, who are committed to the vision of powering development through sustainable energy and the mitigation of climate change. This is GSFC's third project with Suzlon, and underlines the trust placed by our customers in us, making us the market leader in India for the past 11 years. It also highlights Gujarat's place as one of the most important growth markets for wind power in India."

#### **Suzlon in India**

Suzlon is the leader in the Indian wind energy stage, maintaining market leadership with ~50 per cent market share for 11 years consecutively. Suzlon offers the concept-to-commissioning business model to wind energy investors in India – providing a comprehensive suite of services from turbine supply, to EPC, lifetime operations and maintenance, and other value added services covering the entire value chain. The success of the model is seen in Suzlon's rapid growth in India – with over 40 sites across eight

states, and an installed base of over 4,800 MW and a customer portfolio that features the leaders of Indian industry.

Suzlon has ranked as the leading wind player in the state of Gujarat with a cumulative market share of more than 56%, and more than 930 MW installed across the state. Suzlon's Kutch wind park in Gujarat is the largest in Asia with over 800 MW of capacity installed and growing.

#### **About Suzlon Energy Limited**

Suzlon ranked as the world's third\* leading wind turbine supplier in terms of market share in 2009. Suzlon has its corporate offices in Pune, India and company's global spread reflects in its projects and markets portfolio - extending across Asia, Australia, Europe and North and South America. Suzlon is a highly vertically integrated wind turbine manufacturer with manufacturing capability along the full value chain – from components to complete wind turbine systems. Please visit [www.suzlon.com](http://www.suzlon.com)

#### **NOTES:**

\*\* Suzlon and REpower, if taken together, stand as the world's third leading wind turbine supplier group in terms of market share. Market share of 9.8% is derived from BTM Consult ApS World Market Update 2009, ranking Suzlon with 6.4 per cent of global market share and REpower with 3.4 per cent of global market share.

#### **Press Contact:**

Abhinav K. Srivastava  
Mobile: +91 98923 23750  
Tel: + 91 22 2281 0168-72 / 2284 6206/22810092  
Fax: + 91 22 2281 0145 / 2281 0151  
E-mail: [abhinav.srivastava@edelman.com](mailto:abhinav.srivastava@edelman.com)

#### **Investor Relations Contact:**

Nishit Dave  
Suzlon Energy Ltd.  
Investor Relations, Mumbai  
+91.22.6639.3200  
[ndave@suzlon.com](mailto:ndave@suzlon.com)