

Phone :+91.20.61356135 / 67022000 Fax :+91.20.67022100 / 67022200 E-mail :pune@suzlon.com URL :www.suzlon.com

14th August 2019.

National Stock Exchange of India Limited, "Exchange Plaza", Bandra-Kurla Complex, Bandra (East), Mumbai-400051.

BSE Limited, P.J. Towers, Dalal Street, Mumbai-400001.

Dear Sirs,

Sub.: Outcome of the Board Meeting dated 14th August 2019.

Ref.: <u>Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements)</u> Regulations, 2015 (the "Listing Regulations").

This is to inform that the Board of Directors of the Company (the "Board"), at its Meeting held on 14th August 2019 (which commenced at 10.00 a.m. and concluded at 4.15 p.m.), has, inter alia, approved the following:

- I. Unaudited Limited Reviewed Financial Results of the Company on standalone and consolidated basis for the quarter ended 30th June 2019. Enclosed please find copy of the said results and a copy of the Limited Review Reports (standalone and consolidated) dated 14th August 2019. Also find enclosed the copy of the press release and the copy of the presentation in this regard, which are also available on the website of the Company (www.suzlon.com).
- II. Reappointment of Mr. Vinod R.Tanti as the Wholetime Director & Chief Operating Officer of the Company for a further term of three years with effect from 1st October 2019 to 30th September 2022, on same terms and conditions, subject to approval of the shareholders.

Brief resume – Mr. Vinod R.Tanti has been associated with Suzlon right from its inception. He has handled diverse portfolios, largely on a Conceive - Design - Build - Operate and Transfer model. He contributes to the Company his experience of the entire wind value chain segments as well as process centricity and innovation. His focus areas are creating alignment and deriving synergy within and between value chain components.

Mr. Vinod R.Tanti is brother of Mr. Tulsi R.Tanti, the Chairman & Managing Director and Mr. Girish R.Tanti, the Non-executive Director.

This is to further inform that the Twenty Fourth Annual General Meeting of the Company will be held on Friday, the 20th day of September 2019 at Ahmedabad.

In terms of Section 91 of Companies Act, 2013 and the Listing Regulations, the Register of Members and Share Transfer Books of the Company shall remain closed from Saturday, 14th September 2019 to Friday, 20th September 2019 (both days inclusive) for the purpose of the Twenty Fourth Annual General Meeting of the Company.

This is for your information as also for the information of your members and the public at large.

Thanking you,

Yours faithfully, For Suzlon Energy Limited

Hemal A.Kanuga, Company Secretary.

Encl.: As above.



Corporate Identity Number: L40100GJ1995PLC025447

Regd. Office: "Suzion", 5, Shrimali Society, Near Shri Krishna Complex, Navrangpura, Ahmedabad - 380 009, India Ph.: +91.79.66045000 / 26407141 Fax: +91.79.26565540

SUZLON ENERGY LIMTED CIN: L401006J1995PLC02547 "SUZLON", 5, SHRIMALI SOCIETY, NEAR SHRI KRISHNA COMPLEX, NAVRANGPURA, AHMEDARAD. 380009

STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2019

Marchi 31, builden (march 31, 2018) June 30, 2018 Marchi 2018				Quarter ended		Year ended
According interfactor		Particulars	June 30, 2019	March 31, 2019	June 30, 2018	March 31, 2019
a) Reserve firsting sectored 1,233 1,213 2,313 1,213 2,313 1,213 3,313 1,213 3,313 1,213 3,313 1,213 3,313 3,313 1,213 3,313 3,313 1,213 3,313 <td< td=""><td>-</td><td>Income from operations</td><td>(Davinneu)</td><td>(reter note o)</td><td>(Datipneu)</td><td>(Audited)</td></td<>	-	Income from operations	(Davinneu)	(reter note o)	(Datipneu)	(Audited)
Device of constructions 1000 2.34 5.90 Device of constructions 1000 2.34 5.90 Device of constructions 1000 2.34 5.90 Device of constructions 1000 2.34 2.30 2.33 Device of constructions 1000 2.34 2.30 2.33 2.33 Device of construction 1000 2.34 2.33		a) Revenue from operations	833.15	1,421.19	1,271.60	4,978.46
Constrained State		and a construction of the	10.07	23.67	5.89	46.23
Notice B51.00 1.480.47 1.280.56 <th< td=""><td></td><td></td><td>7.87</td><td>5.61</td><td>12.45</td><td>49.95</td></th<>			7.87	5.61	12.45	49.95
3) Contradiction of the material, contracted ond services rendered 393.4 90.03 323.23 22 2 0) Character of the material, contracted onds, servicinitized goods and work-in-propress 90.03 31.223 10.03 32.33 20	N	receive restrictions and the second	821.09	1,450.47	1,289.94	5,074.64
0. Changes in Investing extransion is in Mercurating extransion is in Mercuratin		a) Consumption of raw materials, components consumed and services rendered	FE 006	01010		
0 Combanes in infrastructures of final product semi-finished pools and work in- propress 96.29 112.23 12.03 0 Fordbase in finance costs 96.29 112.23 12.03 0 Fordbase in finance costs 97.44 27.44 27.34 27.34 0 Fordbase in finance costs 97.45 27.34 27.34 27.34 1 Obscience costs 97.45 27.34 27.34 27.34 1 Obscience costs 97.45 27.34 27.34 27.35 1 Obscience costs 97.45 27.34 27.34 27.35 1 Obscience costs 97.45 27.34 27.34 27.34 1 Obscience costs 97.47 27.34 27.34 27.34 1 Obscience costs 97.47 27.34 27.34 27.34 1 Obscience costs 97.47 27.34 27.34 27.34 1 Obscience costs 97.44 27.34 27.34 27.34 1 Obscience		b) Purchase of stock-in-trade	10.60	840.08	202.22	2,956,50
0. Franchove biordistic control 0. Franchove biordistic control 0. Franchove biordistic control 0. Franchove biordistic control 0. Franchove biordistic and contribution and control static and biol 0. Franchove biordistic and control static and biol 0. Franchove biordistic and control static and biol 0. Franchove biordination and control static and biol 0. Franchove biordination 0. Franchove biordination 0. Franchove biordination 0. Franchove biordination 0. Franchove biordination 0. Franchove biordination 0. Franchove biordination 0. Franchove biordination 1. House exceptional terms and tax (1 - 2) 0. Franchove biordination 0. Franchove biordination 0. Franchove biordination 0. Franchove biordination 1. House exceptional terms and tax (1 - 3) 0. Franchove biordination 0. Franchove biordination 0. Franchove biordination 0. Franchove biordination 1. House exceptional terms and tax (1 - 4) 0. Franchove biordination 0. Franchove biordination 0. Franchove biordination 1. Franchove biordination 1. House exceptional terms and tax (1 - 4) 0. Franchove biordination 0. Franchove biordination 1. Franchove biordination 1. Franchove biordination 1. House biordination 0. Franchove biordination 0. Franchove biordination 1. Franchove biordination 1. Franchove biordination 1. House biordinatin the franchove biordinatin the second biordination		c) Changes in inventories of finished goods, semi-finished goods and work- in- progress	06.70	13 64		
0. Therrelation and amontation correct 0. State is a state of the state of the state of a st		d) Employee benefits expense	20 800	TO BYC	120.57	41,85
0) Detroctation or an anticultation concrete 7.34 9.73 9.75 9.73 9.75		e) Finance cost	303.45	10 080	172.05	8/4.10
0) Fording exclusions 193.21) 253.64 233.94 0) Fording exceptional letran and txx (1 - 2) 177.32 233.73 233.94 Prest excertional letran and txx (1 - 2) 177.32 235.56 137.53.94 (1255.56) 10 (Note excertional letran and txx (1 - 2) 127.30 (255.56) (275.10) (255.56) (275.10) (255.56) 10 (Note excertional letran and txx (1 - 2) 12.94 4.55 1.33 (275.10) (125.56) (Depreciation and amortisation expense 	73.41	87.29	83.99	141 85
Total eventeest 1,173,23 2,26,43 2,35,43 2,35,43 2,35,43 2,35,43 2,35,43 2,35,43 2,35,43 2,35,43 2,35,43 2,35,43 2,35,43 2,35,43 1,466,64 6,66,64		9) Foreign exchange loss / (gain)	19.81	(23.27)	253.64	238 28
Total Associations 1,178,39 1,796,00 1,966,00 0,0 Total Associations 1,178,39 1,796,00 1,366,00 0,0 Total Associations 1,183,33 1,333,33 1,333,33 1,345,33 1,333,33 Total Total Associations 1,182 4,58 1,192 4,55 1,333,33 Total Associations 1,182 4,58 1,333,33 1,333,33 1,333,33 1,333,33 Total Associations 1,182 4,58 1,303 1,333,33		h) Other expenses	177.32	228.43	10.223	872 65
Total (French) for main of the relation of the rate of a construction of the rate of more component in associates (337,330) (337,330) (335,330) (11,31) Total (French) on safe of more month associates (340,100) (337,330) (335,30) (336,30) (13,31) Total (French) on safe of more month in associates (340,100) (345,100) (14,20) (345,100) (14,20) Total (French) on safe of more month in associates (340,100) (336,100) (336,100) (14,20) Total (French) on safe of more month in associates (340,100) (14,20) (336,100) (14,20) Total (French) on safe of more more more more more more more more		Total expenses	1,178.39	1,706.03	1,866.04	6.645.20
3) Lower for investments and fair value of avect classified as held for sale (refer Noce 3a) 7.38 6.45) 4.54 1.00 10) Implement of investments in associates 3.33 2.33 2.33 2.33 10) Implement of investments in associates 3.33 2.33 2.33.3 2.33.4 110 1.10 4.54 1.00 111 3.00 2.33.5 2.33.5 2.33.40 1.13 111 3.00 2.33.5 2.33.40 2.33.40 1.13 111 3.00 1.12 4.54 1.10 1.13 111 3.00 1.12 3.00 1.13 1.13 111 1.11 2.00 2.34 1.13 1.13 111 1.11 2.34 1.13 1.13 1.13 111 1.11 2.34 1.13 1.13 1.13 111 1.11 2.34 1.13 1.13 1.13 111 1.11 1.11 1.12 1.13 1.13 111 1.11 1.12 1.13 1.13 1.13 111 1.11 1.12 1.13 1.13 1.13 111 1.11 1.12 1.13 1.13 <t< td=""><td>• •</td><td>Promised before exceptional items and tax (1-2)</td><td>(327.30)</td><td>(255.56)</td><td>(576.10)</td><td>(1,570.56)</td></t<>	• •	Promised before exceptional items and tax (1-2)	(327.30)	(255.56)	(576.10)	(1,570.56)
0. Jundament of interactions of control of a static sta	•	and posed (model) on each of invocements and fair value of each device of the start	1			
Total 7,98 3,13,1 53,20 53,23 53,33,33 53,33 53,33		b) Implainment of investments in associates and ran varies or assect classified as held for Sale (refer Noce 3a) b) Implainment of investments in associates	7,98	(8.45)		(46.94)
Trendit (less) before tax (1 - 4) (335.30) (235.30) (235.30) (235.30) (137.10) (1,4) a) Deterred tax a) Current tax b) Deterred tax (1,2)		Total	1 00	11.14	*	41.77
To compenses To compenses Company Company <thcompany< th=""> Company Company</thcompany<>	5	Profit /(loss) before tax (3 - 4)	OC'T	JC'CC	teres and	(15.12)
a) Current Lax 1.42 4.54 1.90 b) Current Lax 1.42 4.54 1.90 Net profit (loss) after tax (5 - 6) (336.00) (233.43) (373.23) Net profit (loss) after tax (5 - 6) (336.00) (233.43) (373.23) Net profit (loss) of associated and join webures (336.00) (233.43) (373.23) (1.31) Net profit (loss) of the period (7 + 9) (336.10) (336.10) (337.20) (1.32) (1.33) Net profit (loss) for the period (7 + 9) (336.10) (336.10) (337.10) (1.33) (1.33) Net profit (loss) for the period attributable to: (335.11) (233.43) (372.36) (1.53) Net profit (loss) for the period attributable to: (335.11) (233.43) (35.236) (1.53) Net controlling interest (net controlling interest (335.11) (233.43) (35.236) (1.53) Net controlling interest (net controlling interest (net controlling interest (33.33) (3.52.36) (1.52.34) Net-controlling interest (net controlling interest (net controlling interest (1.177) (2.24) (2.24) (2		Tax expenses	formerel	(20.007)	(01'0/2)	1,542.99
b) Deferred tax b) Deferred tax b) Deferred tax b) Deferred tax b) Deferred tax cs so draw (1053) after tx(5 - 6) Stare of profit/(biss) of the sector and point ventures (0.13) Stare of profit/(biss) of the sector and point ventures (0.13) Stare of profit/(biss) of the sector and point ventures (0.13) Check components in onto be reacted select to profit and loss (1.22) c) the term tax will not be reacted select to profit and loss (1.22) c) the term tax will not be reacted select to profit and loss (1.23) c) the term tax will not be reacted select to profit and loss (1.12) c) the term tax will not be reacted select to profit and loss (1.13) c) the term tax will not be reacted select to profit and loss (1.13) c) the term tax will not be reacted select to profit and loss (1.13) c) the term tax will not be reacted select to profit and loss (1.13) c) the term tax will not be reacted select to profit and loss (1.13) c) the term tax will not be reacted select to profit and loss (1.13) c) the term tax will not be reacted select to profit and loss (1.13) c) the term tax will not be reacted select to profit and loss (1.22) c)		a) Current tax	C9 1	4 54	N BN	00.5
Stare of profit (1655) (336.20) (336.20) (336.40) (337.23) (1.12) (1.3)		b) Deferred tax			NAC PL	50.5
Stare of PorfV (rest) for the section of an entroped moment (0.18) (1.21) (1.22) (1.21) (1.22) (1.21) (1.21) (1.21) (1.22)	-	Net profit /(loss) after tax (5 - 6)	(336.70)	(293.42)	Vac ECSI	(55'-1')
Mark profile for the period (7 + 3) Other control free over (100 s) (2 + 10) Items that will not be redeasified to prefit and loss (2 + 10) Items that will not be redeasified to prefit and loss (2 + 10) Items that will not be redeasified to prefit and loss (2 + 10) Items that will not be redeasified to prefit and loss (2 + 10) Items that will not be redeasified to prefit and loss (2 + 10) Teal comprehensive income/ (100 s) for the period attributable to: (2 + 10) Oncers of the Company (2 + 10) Oncers of	-	Share of profit/ (loss) of associate and joint ventures	(0.18)	100.11	ALL BILL	Enversion in
Office competitive incomed, (insu), not of a consultative incomed, (insu), not occurrelling interest. (i.i.77) (i.i.77) (i.i.77) (i.i.73) (i.i.	•	Net profit /(loss) for the period $(7 + 3)$	(336.88)	(294.64)	(101)	(01.0)
a) fremu that will not be rectastrifted to prefit and loss b) frame that will not be rectastrifted to prefit and loss Test prefix, frances if will not be rectastrifted to prefit and loss the prefix, frances if will not be rectastrifted to prefix and loss the prefix, frances if will not be rectastrifted to prefix and loss owners af the Company Owners af the Company Non-controlling interest: Test company income Non-controlling interest: Non-controlling inter	9	Other comprehensive income/ (loss), net of tax		(and a second	(ATTO AT	AT'IPC'T
Test is comparing the reduction of comparing the reductin the reduction of comparing the reduction of comp		a) items that will not be reclassified to profit and loss	(2.12)	(0.03)	3.07	0.56
Tet profix (cos) for the profix (fors), for the profix (fors), for the profix (fors) for the profix (fors), for the profix (for th	;	-	13.36	(59.42)	(39.58)	(40.34)
Owners of the Company for controlling interest. (135, 10) (232, 46) (1, 52) Owners of the Company Concess of the Company Non-controlling interest. (1, 77) (2, 04) (2, 24) (1, 77) Owners of the Company Non-controlling interest. (1, 77) (2, 04) (2, 24) (1, 77) Owners of the Company Non-controlling interest. (1, 77) (2, 04) (2, 24) (1, 5) Owners of the Company Non-controlling interest. (1, 77) (2, 04) (2, 24) (1, 5) Owners of the Company Non-controlling interest. (1, 77) (2, 04) (1, 5) (1, 5) Non-controlling interest. (1, 77) (2, 04) (2, 24) (1, 5) Non-controlling interest. (1, 77) (2, 04) (2, 24) (1, 5) Non-controlling interest. (1, 77) (2, 04) (2, 24) (1, 5) Non-controlling interest. (1, 77) (2, 04) (2, 24) (1, 5) Non-controlling interest. (1, 77) (2, 04) (2, 24) (1, 5) Non-controlling interest. (1, 77) (2, 04) (2, 24) <t< td=""><td>11</td><td>-</td><td>(325.64)</td><td>(354.09)</td><td>(611.61)</td><td>(1,576.97)</td></t<>	11	-	(325.64)	(354.09)	(611.61)	(1,576.97)
Mon-controlling Interest (332,34) (352,34) (35,32,34) Owners with the company (301,17) (324,31) (32,34) Owners with the company (301,17) (32,34) (36,51) (1,37) Owners with the company (301,17) (32,34) (36,51) (1,37) Owners of the Company (301,17) (32,34) (36,51) (1,37) Owners of the Company (301,13) (302,31) (1,32,31) (1,32,31) Non-controlling Interest (1,77) (323,39) (1,32,31) (1,32,31) Non-controlling Interest (1,77) (2,23) (1,33,31) (1,32,31) Owners of the Company Non-controlling Interest (1,77) (2,23) (1,17) Owners of the Company (1,77) (2,23) (1,177) (2,23) (1,177) Owners of the Company (1,77) (1,77) (2,24) (1,177) (2,24) (1,177) Owners of the Company (1,77) (1,77) (2,24) (1,177) (2,24) (1,177) Owners of the Company (1,77) (1,77) (2,24) (1,77) (2,24) (1,76) Owners of the company stare (PS) (*not annualised) (1,77) (2,24) (2,24) (1,65)		-				and the second second
Other comprehensive income? (loss) for the period attributable to: (1.2.4) (2.24) (2.24) Other comprehensive income? (1.2.4) (3.6.51) (1.2.4) Non-controlling interest. (1.2.3) (1.2.3) (1.2.3) Non-controlling interest. (1.17) (1.2.3) (1.2.3) Non-controll		Non-controlling interest	(11.000)	(09'767)	(572.86)	(1,527.18)
Owners of the Company Non-controlling Interest (36.51) (36.51) (1 Non-controlling interest (32.33) (32.33) (32.33) (1.5) Non-controlling interest (32.33) (32.33) (1.5) (1.5) Non-controlling interest (32.34) (35.2.03) (1.5) (1.5) Non-controlling interest (32.34) (32.34) (32.34) (1.5) Non-controlling interest (32.34) (32.34) (1.5) (1.5) Non-controlling interest (32.34) (32.34) (1.5) (1.5) Non-controlling interest (32.34) (32.34) (1.5) (1.5) Non-controlling interest (32.34) (32.34) (32.34) (1.5) Non-controlling interest (32.34) (32.34) (32.34) (32.34) (1.5) Non-controlling interest (32.34) (32.34) (32.34) (35.34) (1.5) Paid up equily share (arbit) for evaluation readerest (32.34) (36.35) (1.063.35) (1.063.35) (1.063.35) (1.063.36) (1.06		Other comprehensive income/ (loss) for the period attributable to:	14/171	(10.7)	(47-7)	(10.01)
Total concentrolling interest (1.77) (323.87) (332.03) (609.37) Non-controlling interest (1.77) (2.24) (1.22) Non-controlling interest (1.77) (2.24) (1.22) Pail we curry after care pair of a startiburable to: (1.77) (2.24) (1.22) Chere care pair of a start of a startiburable to: (1.77) (2.24) (1.23) Pail we curry after care of a start of		Owners of the Company	11.24	(59.45)	(36.51)	(39.78)
Own compression and more set one period attributable to: (323,33) (323,33) (323,33) (1,77) (2,24) (1,5) Own-controlling interest (1,77) (1,77) (2,24) (1,5) Non-controlling interest (1,77) (2,24) (1,5) Other use period attributes (1,77) (2,24) (1,5) Other use controlling interest (1,77) (2,24) (1,5) Other use controlling interest (1,77) (2,24) (1,5) Other use controlling interest (1,70) (2,24) (1,5) Other use controlling interest (1,70) (2,24) (1,5) Earling / (scaling revaluation reserve) (1,70) (2,24) (1,5) Earling / (scaling revaluation reserve) (1,70) (1,70) (2,24) Earling / (scaling revaluation reserve) (1,70) (1,70) (1,70) Earling / (scaling revaluation reserve) (1,70) (1,70) (1,70) Earling / (scaling revaluation reserve) (1,70) (1,70)		Non-controlling interest				
Control one company (323.87) (323.87) (323.93) (0.933) (1.5) Non-control one control of exercision (1.77) (2.04) (2.24) (0.73) Raid up equity share control of exercision (1.77) (2.04) (2.23) (1.6) Raid up equity share control of exercision (1.77) (2.04) (2.23) (1.77) Chere equity share control of exercision (1.65.35) 1.063.35 1.063.35 1.063.35 Ensities / (toss) per equity share (EPS) (*not annualised) -(1.063) *(0.63) *(0.63) *(0.63) - Diateic (?) -(1.063) *(0.63) *(0.63) *(0.63) *(1.08)		Town comprehensive income for the period attributable to:	No. of Contraction		1	
Read up squity share carried frace value of 7.2 - each) (2.24) (2.25) (2.25) (2.25) (2.25) (2.26) (2.26) (2.26) (2.26) (2.26) (2.26) (2.26) (2.26) (2.26) (2.26) (2.26) (2.26) (2.26)		Non-controllion Interest Non-controllion Interest	(323,87)	(352.05)	(15,903))	(1,566.96)
I.063.95 1.063.95			(1.77)	(2.04)	(2.24)	(10.01)
(9.5) Banning - (Kas) per equity share (EPS) (*-not annualised) - Buak (?) - Diakak (?) - Diakak (?)	11	Paid up equity share capital (Face value of 7.2/- each)	1,063.95	1,063.95	1,063.95	1,063.95
(80°T)* (55°O)* (58°O)*	12	Earnings / (bos) per equity share (EPS) (*not annualised)				(9,561.56)
		- Basic (?)	100 000	AND PROV	and and	
		- Diluted (?)	(0.63)	(cc.u)-	-11.08)	(2.67)

STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2019

			Quarter ended		Year ended
3	Particulars	June 30, 2019	March 31, 2019	June 30, 2018	March 31, 2019
1 Inc	Income from operations	matinnetto	Leter note o)	(Dationau)	(Audited)
	a) Revenue from operations	121 54	20 212	12+ 00	a set a
	b) Other operating income	at at	143.03	05.10/	2,471,08
ť	Other Income	DC*07	24.28	66.5	72.42
-		112.28	16.79	90.82	435.98
		274.12	845.28	827.79	2,979.48
	a) Constituteblow of row weterials memory concerned of the				
-	b) Durchase of every law revealer that without the unsummer and services rendered	56.47	356.05	435.39	1,517.92
_		,	5.81	•	5,81
_	Consider in inventories of interior goods, seria-initiated goods and work- in- progress	47.20	170.65	130.71	196.00
		70.01	106.96	68.15	326.54
		244.15	196.42	236.37	943.65
	1) centeration and amountantion expense	18.82	137.44	90.12	438.91
		15.50	(4.59)	57.80	112.73
-	I) Other expenses	106.12	163.72	161.47	568.52
		638.25	1,136.46	1,180.01	4.110.08
2	Provid (10055) Defore exceptional items and tax (1-2)	(364.14)	(291.18)	(322.22)	(1.130.60)
	Conceptional restrict Note 30	33.18	6,202.04	12.06	6.281.38
2	Profit ((1058) Defore tax (3 - 4)	(397.32)	(6.493.22)	1374.781	7 411 98
Tax	ax expenses		/www.set.	Instant	Contraction of the second
-	a) Current tax		1 07		
-	b) Deferred tax		10.4		CC.1
Net	Net profit /(loss) after tax (5 - 6)	144 494	10.000		and the second s
Othe	Other comprehensive income/ (loss), net of tax	(server)	(A7******	(324-58)	(7,413,33)
-	 a) items that will not be reclassified to profit and loss 	191.02	96.0	NO.C	
	b) items that will be reclassified to profit and loss	in the second se		5.	-
-	etal comprehensive income/ (loss), net of tax (7 + 8)	Van Van	10 405 201	and and	
a.	Paid up equity share capital (Face value of 7 2/- each)	(00'/80)	(00.484.00)	(332.24)	(7.412.79)
-	Other equity (excluding revaluation reserve)	CA-FOOT	\$6'500'T	1,003.95	1,063,95
12 Eem	Earnings / (loss) per equity share (EPS) ("not annualised)				(56'080'2)
1	- Basic (?)	152 07.	110 014	10.4 21	
C	Diluted (F)	in the second	(TANAN)	(50.0)	(45'67)



SUZLON FNERAL SOCIETY, NEAR SHRIVAL DWITED CIN: 1.40100CH995PLC023447 SUZLON", 5. SHRIMALI SOCIETY, NEAR SHRIVAICOMPLEX, NAVRANGPURA, AHMEDABAD-380009

The above results have been reviewed by the Audit Committee at its meeting held on August 13, 2019 and approved by the Board of Directors at its meeting held on August 14, 2019. The statutory auditors of the Company have carried out a limited review of the above results for the quarter ended June 30, 2019. The Auditors' conclusion on quartery financial results of the Company (standaione and consolidated) dated Jugust 14, 2019 is unmodified.

Notes:

- Effective April 1, 2019, the Group adopted Ind AS 116 'Leases' applied to all lease contracts existing on April 1, 2019 using the modified retrospective method along with the transition option to recognise Right-od-Use asset (ROU) at an amount equal to the lease liability. Accordingly, comparatives for the quarters ended June 30, 2018 and March 31, 2019 and Year ended March 31, 2019 have not been, retrospectively adjusted. The effect of this adoption is not material on the profit for the period and saming per share. N
 - 32
 - Exceptional Rem in consolidated financial results for the quarter ended June 30, 2019 includes loss on sale of assets classified as held for sale. 38
- Ecceptional Rem in standalone financial results for the quarter ended June 30, 2019 includes impairment provision on advances in subsidiaries, investment in joint venture and loss on sale of assets datafied as held for sale. .

The group had incurred losses during the previous year and has continued to liccur losses during the current cuarter, primarily due to lower volurces and france costs which has reactive the modering each mark in process. The rest current liabilities in standalone in reservement of losses and interest stores and 4.4.9.52 crores and 4.5.52 crores and 4.5

Consolidated segment reporting: 4

Darticulare		Quarter ended		Year ended
	2019 2019	March 31, 2019	June 30, 2018	March 31,
Segment Revenue a) Wind Turbine Generator	(Unaudited)	(refer note 6)	(Unaudited)	(Audited)
b) Foundry & Forging	249.78	852.50	THE PAR	
c) Operation & Maintenance Service	110.42	112.22	00.85	01.240,2
d) Others	501.13	477.57	456.71	0.000
Total	242	29.36	1020	1,906.73
Less: Inter segment revenue	863.75	1.471.65	1.316.98	90'10
Income from operations	30.60	50.46	45.38	00'007'0
Segment Results	833.15	1.421.19	1.971 60	1.922
a) Wind Turbine Generator			A14/ 4100	4,978,46
b) Foundry & Forging	(210.58)	(94.54)	(384.82)	115 0021
c) Operation & Maintenance Service	(2.42)	16 951	Contract of	5.021
d) Others	180.35	UP CN	121.67	(11.24)
Adjusted for:	10.0	30.05	10.000	478./0
a) Other Income		P6'07	(54.6)	30,26
b) Finance cost	(7.87)	15,641	113.461	
c) Exceptional Items	303.45	E0.282	30 462	(49.95)
Profit /(loss) before tax	2.98	33.32	CE.130	1,269.91
	(335,28)	(288,88)	(576.10)	(1.542.99)
a) Wind Turkine Constants				
b) Foundry & Forging	6,105.37	6 447.01	7 170 01	
c) Operation & Maintenance service	697.28	230.16	740.01	10.644.0
d) Others	1,108.02	1 008.25	06.011	130.16
e) Unallocable	11.73	Citt	0///0/1	1,008.25
otal assets	587.64	616.27	11710	13.12
Segment liabilities	8,530,04	8.870.91	10.497.00	010.37
a) Wind Turbine Generator			001/24/24	8,870.91
b) Foundry & Forging	3,409,06	4.168.12	4.168.82	
c) Operation & Maintenance service	115.01	132.40	30'001'	21.801.4
d) Others	214.19	666.83	AGA BE	04/207
e) Unatiocable		31.46	109.45	21.15
Total Habilities	13,024,26	12,375.19	13,029,54	12.375.10
	17,342,52	17,374,00	18,036.94	17,374.00

The figures for the quarter ended March 31, 2019 are the balancing figures between audited figures in respect of the full financial year and the limited reviewed year-to-date published figures for the aline month period ended December 31, 2018.

~

Figures for the previous periods have been regrouped/re-classified to conform to the classification of the current period.

ZEA

For and on behalf of the Board of Directors

62-10-57

Tutsi R.Tanti Chairman B. Managing Director DIN No: 00002283

120 0

Place: Mumbai Date: August 14, 2019

Chartered Accountants 706, 'B' Wing, 7th Floor ICC Trade Tower Senapati Bapat Road Pune - 411 016 Maharashtra, India

Tel: +91 20 6624 4600 Fax: +91 20 6624 4605

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF SUZLON ENERGY LIMITED

- We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **Suzion Energy Limited** ("the Company"), which includes branches located at The Netherlands and Germany for the quarter ended June 30, 2019 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, and read with the management's assessment of going concern and the reasons for not making any adjustments to the carrying amounts (including adjustment on account of impairment of assets) of the assets as more fully explained in the paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.



Regd! Office: Indiabulls Finance Centre, Tower 3, 27th - 32nd Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013, Maharashtra, India. (LLP Identification No. AAB-8737)

5. Attention is invited to Note 4 of the Statement regarding preparation of the results of the Company on a going concern basis notwithstanding the fact that the Company had incurred losses during the previous year and has continued to incur losses during the current quarter, primarily due to lower volumes and finance costs which has resulted in increase in negative net worth as at June 30, 2019. The net current liabilities in standalone financial results were ₹ 6,243 crores as at June 30, 2019.

The Company has defaulted in repayment of loans and interest aggregating to ₹ 1,211 crores, and in making payments to certain overdue trade creditors out of total outstanding of ₹1,472 crores, as at June 30, 2019. Subsequent to the quarter ended June 30, 2019, the Company has defaulted in repayment of unsecured Foreign Currency Convertible Bonds (FCCB) amounting to ₹ 1,219 crores.

Further, the above defaults give right to the lenders who have issued Standby Letter of Credit (facility) for a loan taken by a subsidiary to recall the facility of ₹ 3,917 crores. However till date, the said lenders have not sent any notice for demand of ₹ 3,917 crores.

The aforesaid conditions indicate liquidity stress and existence of a material uncertainty that may cast a significant doubt about the Company's ability to continue as a going concern.

Subsequent to the quarter, the lenders (excluding lenders of aforesaid subsidiary and FCCB holders) have entered into Intercreditor Agreement (ICA) under the Reserve Bank of India (Prudential Framework for resolution of stressed assets) Direction, 2019 issued by Reserve Bank of India (RBI) for resolution on June 7, 2019. The ICA is valid for the period of 180 days from the end of review period.

The Board of directors have evaluated these conditions and have advised the management to take measures to improve liquidity condition of the Company, to address these concerns, the Company is continuously working on a resolution plan with the lenders and FCCB holders.

The Company had received a non-binding offer from a potential investor during the quarter ended March 31, 2019, however, it expired on June 3, 2019. Subsequently, the Company received a revised non-binding offer from the potential investor. Based on the said offer, a One Time Settlement (OTS) proposal with the lenders has been filed, which envisages infusion of additional equity in the Company, purchase of a business line by the investor and waiver of a considerable amount of existing debts by the lenders (including FCCB holders).

However, improvement of liquidity condition is contingent upon fructification of the offer from the potential investor, approval of the OTS plan by the lenders, approval by FCCB holders for the waiver and approval of the shareholders of the Company before expiry of the period allowed under the ICA. Such events are not within the control of the Company.

The Company's ability to continue as a going concern is solely dependent on successful outcome of the aforesaid resolution plans. As stated in the note, the Management is reasonably confident of obtaining required approval of the lenders, FCCB holders and shareholders for raising adequate resources to meet the Company's financial obligations and continuing business operations. Having regard to the aforesaid, the standalone financial results have been prepared on the basis that the Company will continue as a going concern, and no adjustments have been made to the carrying amounts (including adjustment on account of impairment of assets) of the assets.

Our conclusion on the Statement is not modified in respect of this matter.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Hemant M. Joshi (Partner) (Membership No. 038019) (UDIN: 19038019AAAACW2481)

Pune, August 14, 2019

Chartered Accountants 706, 'B' Wing, 7th Floor ICC Trade Tower Senapati Bapat Road Pune - 411 016 Maharashtra, India

Tel: +91 20 6624 4600 Fax: +91 20 6624 4605

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF SUZLON ENERGY LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of SUZLON ENERGY LIMITED ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit/(loss) after tax and total comprehensive income / (loss) of its joint venture for the quarter ended June 30, 2019 ("the Statement") which includes the branches of the Group located at The Netherlands and Germany being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The Statement includes the results of the entities as per Annexure to this report.
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 7 below and read with the management's assessment of going concern and the reasons for not making any adjustments to the carrying amounts (including adjustment on account of impairment of assets) of the assets as more fully explained in the paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which material misstatement. disclosed, that it contains any be or it is to

6. Attention is invited to Note 4 of the Statement regarding preparation of the results of the Group on a going concern basis notwithstanding the fact that the Group had incurred losses during the previous year and has continued to incur losses during the current quarter, primarily due to lower volumes and finance costs which has resulted in increase in negative net worth as at June 30, 2019. The net current liabilities in consolidated financial results were ₹ 4,915 crores as at June 30, 2019.

The Parent and certain subsidiaries have defaulted in repayment of loans and interest aggregating to ₹ 1,301 crores, and in making payments to certain overdue trade creditors out of total outstanding of ₹1,757 crores , as at June 30, 2019. Subsequent to the quarter ended June 30, 2019, the Parent has defaulted in repayment of unsecured Foreign Currency Convertible Bonds (FCCB) amounting to ₹ 1,219 crores.

Further, the above defaults give right to the lenders who have issued Standby Letter of Credit (facility) for a loan taken by a subsidiary to recall the facility of ₹ 3,917 crores. However till date, the said lenders have not sent any notice for demand of ₹ 3,917 crores.

The aforesaid conditions indicate liquidity stress and existence of a material uncertainty that may cast a significant doubt about the group's ability to continue as a going concern.

Subsequent to the quarter, the lenders (excluding lenders of aforesaid subsidiary and FCCB holders) have entered into Intercreditor Agreement (ICA) under the Reserve Bank of India (Prudential Framework for resolution of stressed assets) Direction, 2019 issued by Reserve Bank of India (RBI) for resolution on June 7, 2019. The ICA is valid for the period of 180 days from the end of review period.

The Board of directors have evaluated these conditions and have advised the management to take measures to improve liquidity condition of the group, to address these concerns, the Parent is continuously working on a resolution plan with the lenders and FCCB holders.

The Parent had received a non-binding offer from a potential investor during the quarter ended March 31, 2019, however, it expired on June 3, 2019. Subsequently, the Parent received a revised non-binding offer from the potential investor. Based on the said offer, a One Time Settlement (OTS) proposal with the lenders has been filed, which envisages infusion of additional equity in the Parent, purchase of a business line by the investor and waiver of a considerable amount of existing debts by the lenders (including FCCB holders).

However, improvement of liquidity condition is contingent upon fructification of the offer from the potential investor, approval of the OTS plan by the lenders, approval by FCCB holders for the waiver and approval of the shareholders of the Parent before expiry of the period allowed under the ICA. Such events are not within the control of the Group.

The Group's ability to continue as a going concern is solely dependent on successful outcome of the aforesaid resolution plans. As stated in the note, the Management is reasonably confident of obtaining required approval of the lenders, FCCB holders and shareholders for raising adequate resources to meet the Group's financial obligations and continuing business operations. Having regard to the aforesaid, the consolidated financial results have been prepared on the basis that the Group will continue as a going concern, and no adjustments have been made to the carrying amounts (including adjustment on account of impairment of assets) of the assets.

Our conclusion on the Statement is not modified in respect of this matter.

7. We did not review the interim financial information of two subsidiaries included in the consolidated unaudited financial results, whose interim financial information reflect total revenues of ₹ 88 crores for the quarter ended June 30, 2019, total net loss after tax of ₹ 30 crores for the quarter ended June 30, 2019 and total comprehensive loss of Rs. 30 crores for the quarter ended June 30, 2019 as considered in the Statement. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of this matter.

8. The consolidated unaudited financial results includes the interim financial information of forty one subsidiaries which have not been reviewed by their auditors, whose interim financial information reflect total revenue of ₹ 57 crores for the quarter ended June 30, 2019, total loss after tax of ₹ 10 crores for the quarter ended June 30, 2019 and Total comprehensive loss of ₹ 10 crores for the quarter ended June 30, 2019 as considered in the Statement. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

Our conclusion on the Statement is not modified in respect of our reliance on the interim financial information certified by the Management.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

gle

Hemant M. Joshi (Partner) (Membership No. 038019) (UDIN: 19038019AAAACX1715)

Pune, August 14, 2019

ANNEXURE TO THE INDEPENDENT AUDITOR'S REVIEW REPORT

(Referred to in paragraph 4 of our report of even date)

Following is the list of subsidiaries, joint ventures and an associate whose results are included in the statement of Suzlon Energy Limited:

#	Name of the company	Country	Relationship
1	AE Rotor Holding B.V.	The Netherlands	Subsidiary
2	SWE Renewables Ltd (formerly known as Anshuman Renewables Limited)	India	Subsidiary
3	Avind Desenvolvimento De Projetos De Energia Ltda*	Brazil	Subsidiary
4	Manas Renewables Limited	India	Subsidiary
5	Parque Eolico El Almendro S.L.	Spain	Subsidiary
6	SE Drive Technik GmbH	Germany	Subsidiary
7	SE Forge Ltd.	India	Subsidiary
8	SWE Wind Project Services Limited (formerly known as Sharanya Renewables Limited)	India	Subsidiary
9	Sirocco Renewables Limited	India	Subsidiary
10	Suryoday Renewables Limited	India	Subsidiary
11	SE Blades Technology B.V.	The Netherlands	Subsidiary
12	Suzlon Energia Eolica do Brasil Ltda*	Brazil	Subsidiary
13	Suzlon Energy A/S	Denmark	Subsidiary
14	Suzlon Energy Australia Pty. Ltd.	Australia	Subsidiary
15	Suzlon Energy B.V.	The Netherlands	Subsidiary
16	Suzlon Energy Korea Co. Ltd.	Republic of South Korea	Subsidiary
17	Suzlon Energy Limited, Mauritius	Mauritius	Subsidiary
18	Suzlon Energy Portugal Energia Elocia Unipessoal Lda	Portugal	Subsidiary
19	Suzlon Global Services Ltd.	India	Subsidiary
20	Suzlon Gujarat Wind Park Ltd.	India	Subsidiary
21	Suzlon Power Infrastructure Ltd.	India	Subsidiary
22	Suzlon Rotor Corporation	USA	Subsidiary
23	Suzlon Wind Energy (Lanka) Pvt. Ltd.	Sri-Lanka	Subsidiary
24	Suzlon Wind Energy BH, Bosnia & Herzegovina	Bosnia	Subsidiary
25	Suzlon Wind Energy Corp.	USA	Subsidiary
26	Suzlon Wind Energy Equipment Trading (Shanghai) Co., Ltd	China	Subsidiary
27	Suzlon Wind Energy Espana, S.L	Spain	Subsidiary
28	Suzlon Wind Energy Ltd.	United Kingdom	Subsidiary
29	Suzlon Wind Energy Nicaragua, Sociedad Anónima	Nicaragua	Subsidiary
30	Suzlon Wind Energy Romania SRL	Romania	Subsidiary
31	Suzlon Wind Energy Uruguay SA	Uruguay	Subsidiary
32	Suzlon Wind Enerji Sanayi VE Ticaret Limited Sirketi	Turkey	Subsidiary
33	Tarilo Holding B.V.	The Netherlands	Subsidiary
34	Vakratunda Renewables Limited	India	Subsidiary
35	Valum Holding B.V.	The Netherlands	Subsidiary

#	Name of the company	Country	Relationship
36	Varadvinayak Renewables Limited	India	Subsidiary
37	Vignaharta Renewable Energy Limited	India	Subsidiary
38	Wharton Wind LLC	USA	Subsidiary
39	Suzlon Project VIII,LLC	USA	Subsidiary
40	Suzlon Wind Energy South-Africa (PTY) Limited	South-Africa	Subsidiary
41	Seventus LLC USA	USA	Subsidiary
42	Gale Green Urja Limited	India	Subsidiary
43	Suyash Renewables Limited	India	Subsidiary
44	Jawbone Holding LLC	USA	Subsidiary
45	Seventus Development Holdings LLC	USA	Subsidiary
46	Lane City Wind LLC	USA	Subsidiary
47	Lacy Creek Windpower, LLC	USA	Subsidiary
48	Consortium Suzlon Padgreen Co Ltd	Mauritius	Joint venture
49	Suzlon Generators Limited	India	Joint venture
50	Aalok Solarfarms Limited#	India	Joint venture
51	Abha Solarfarms Limited#	India	Joint venture
52	Heramba Renewables Limited#	India	Joint venture
53	Shreyas Solarfarms Limited#	India	Joint venture
54	Vayudoot Solarfarms Limited#	India	Joint venture
55	Suzlon Energy (Tianjin) Ltd.	China	Associate

*under liquidation

#classified as held for sale

m



For Immediate Release

14th August 2019

Suzion announces Q1 FY20 results

- Pre-forex EBITDA of Rs 61 crores and EBITDA margin of 7.4% in Q1 FY20
- Concerted efforts on-going towards a holistic solution for debt reduction

Pune, India: Suzlon Group, India's largest renewable energy solutions provider, announced its first quarter results for financial year 2019-20 (Q1 FY20).

J. P. Chalasani, Group CEO, said, "We continue to witness sectoral slowdown, owing to the prolonged industry transition to the bidding regime and policy uncertainty in few states. On the positive side, tariffs are stabilizing and the volume growth in the long-term augur well for sustainable growth of the sector. Our Operation and Maintenance Services (OMS) division continues to deliver high machine performance for the customers, surpassing industry benchmarks. We will fuel the growth for OMS with our value added products and services. India is expected to be a relatively high volume market once the transitional problems of the sector are addressed. We are well poised to capitalize on this growth."

Kirti Vagadia, Group CFO, said, "Post default scenario, the company operations are at a sub-optimal level. However, we have continued to focus on cost optimization across the board including Cost of goods sold (COGS), fixed costs, working capital and thereby curtailed losses in this lean period. This is reflected in the fact that inspite of minimal volumes, the impact on the bottom line as compared both on Q-o-Q and Y-o-Y basis has been limited. We are committed and tirelessly working towards debt resolution and fixing the capital structure at a sustainable level and are exploring various funding options like raising fresh equity, disposal of subsidiaries, etc."

Suzlon Group Q1 FY20 at a glance (consolidated):

- Q1 FY20 revenue at Rs. 833 crores
- Operating Performance (Pre-forex)
 - o **EBIDTA :** Rs 61 crores in Q1 FY20; EBITDA margin at 7.4%
 - EBIT : Loss of Rs 12 crores in Q1 FY20
- Reported Net Loss of Rs 337 crores in Q1 FY20



Net Debt (including FCCB)

- o Consolidated net term debt at Rs 7,751 crores
- o Working capital debt at Rs 4,000 crores

Key highlights:

- > Operations and Maintenance Services (OMS)
 - Achieved 97.25% fleet machine availability for our customers for whom we operate and maintain a fleet of over 12.5 GW

> Industry update

- The Ministry of New and Renewable Energy (MNRE) has made amendments to the competitive bidding guidelines for the procurement of power from grid-connected wind energy projects for the first time since formulation of the guidelines in December 2017
 - i. Land to be secured by Solar Energy Corporation of India (SECI) Commercial Operation Date (SCOD), not by Financial Closure (extended period from 7 months to 18 months)
 - ii. Requirement of "ownership of land" changed to "possession of land"
 - iii. SCOD 18 months from the date of PPA or PSA signing whichever is earlier
 - iv. Part commissioning also eligible for full tariff
 - v. Window for revision of declared Capacity Utilisation Factor (CUF) of wind power project has been increased to three years
- As per MNRE, the amendments are intended to not only reduce the investment risks related to the land acquisition and CUF but also to provide incentives for early part commissioning of project
- SECI has invited bids to set up an aggregate 1,200 MW of capacity with Inter-State Transmission System (ISTS)-connected wind/solar/wind-solar hybrid projects, along with energy storage, throughout India. The projects will be awarded through an e-bidding process, followed by a reverse auction

About Suzlon Group:

Suzlon Group is one of the leading renewable energy solutions provider in the world with a global presence across 18 countries in Asia, Australia, Europe, Africa and Americas. Headquartered at Suzlon One Earth in Pune, India; the Group is comprised of Suzlon Energy Limited (NSE & BSE: SUZLON) and its subsidiaries. A vertically integrated organization, with over two decades of operational track record, the group has a cumulative global installation of over 18 GW of wind energy capacity, over 7,500 employees with diverse nationalities and world-class manufacturing facilities. Suzlon is the only Indian wind energy company with a large in-house Research and Development (R&D) set-up in Germany, the Netherlands, Denmark and India. Group's installation in India, adds upto ~35% of the country's wind installations, making Suzlon the largest player in this sector. The Group is the custodian of over 12.5 GW of wind assets under service in India making it the 2nd largest operations and maintenance company (over 8,500 turbines) in Indian power sector. The Group also has around 3 GW of wind assets under service outside India. Suzlon corporate website: www.suzlon.com

Follow us on Social media: 🚯 💿 💿

Press Contact Suzlon Group	Investor Relations Contact
Asha Bajpai / Murlikrishnan Pillai	
Suzlon Group	
Mobile: +91 98207 83566/ +91 98220 25562	E-mail: <u>investorrelations@suzlon.com</u>
E-mail: ccp@suzlon.com	

Suzlon Energy Limited Q1 FY 2020

+

5 - 53

14 August 2019

Disclaimer

- This presentation and the accompanying slides (the "Presentation"), which have been prepared by Suzlon Energy Limited (the "Company"), have been prepared solely for information purposes and DOES not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis of or be relied on in connection with any contract or binding commitment whatsoever. The Presentation is not intended to form the basis of any investment decision by a prospective investor. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.
- This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, reliability or fairness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of or any omission from, this Presentation is expressly excluded. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Presentation or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.
- Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the wind power industry in India and world-wide, the Company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.
- No responsibility or liability is accepted for any loss or damage howsoever arising that you may suffer as a result of this Presentation and any and all responsibility and liability is expressly disclaimed by the Management, the Shareholders and the Company or any of them or any of their respective directors, officers, affiliates, employees, advisers or agents.
- No offering of the Company's securities will be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act"). Accordingly, unless an exemption from registration under the Securities Act is available, the Company's securities may not be offered, sold, resold, delivered or distributed, directly or indirectly, into the United States or to, or for the account or benefit of, any U.S. Person (as defined in regulation S under the Securities Act).
- The distribution of this document in certain jurisdictions may be restricted by law and persons into whose possession this presentation comes should inform themselves about and observe any such restrictions. Any failure to comply with these restrictions may constitute a violation of the laws of such jurisdiction.



Annual Market Share (FY19)

~39%

Market share gains for 4th *consecutive*

year

Cumulative Market Share*

~35%

Market leadership maintained for over

two decades

Largest fleet under maintenance*

of 12.5 GW in India

2nd largest O&M Company in India

Power Sector

24% market share 2.0+ GW

in bidding regime^

More orders under discussion



Despite competitive market scenario

*as on 31st March 2019 ^market share based on total closed orders in bidding regime

FY20 & Onwards: Volume Visibility in India



Challenges	Resolution
Delays in evacuation approvals	Evacuation approvals granted most of the auctioned capacity PGCIL working on creation of evacuation infrastructure, Defined roadmap for next two years SECI mandated to apply for connectivity to PGCIL
Delays in land allocation	MNRE directed states to identify and set aside land for development Gujarat framed land policy for renewable energy



Industry-wide execution challenges impacting FY20 volumes

Auction Wise Order Wins for Suzlon (MW)



 \rightarrow Over **24%** of auctioned and tied up orders

→ **Top Quality Customer Profile:** Orders from marquee Utility and IPP Companies





Focus areas:

- Continues to work on significant debt reduction through strategic initiatives
- Wholesome approach towards liability management
- Medium to long term outlook for wind continues to remain positive

Steps Taken:

- Lenders* have entered Intercreditor Agreement (ICA) under the Reserve Bank of India (Prudential Framework for resolution of stressed assets) Direction, 2019 issued by Reserve Bank of India (RBI) for resolution on June 07, 2019
- ✓ A One Time Settlement (OTS) proposal with the lenders has been filed



Committed to reduce debt

Financial Performance	Debt Overview	Industry Outlook
Technology	Suzlon Strengths	Detailed Financials



(₹	(r)	
()	u.,	

Particulars	Q1 FY20 Unaudited	Q1 FY19 Unaudited	Remarks	
Net Volumes (MW)	19	155		
Net Revenue	833	1,272	Primarily due to low volume	
Gross Profit	437	489		
Gross Margin	52.5%	38.5%	Primarily due to revenue mix	
Employee Expenses	208	194		
Other Expenses (net)	167	218	Includes partly variable cost	
EBITDA (Pre FX)	61	77		
EBITDA Margin (Pre FX)	7.4%	6.1%	Primarily due to lower operating leverage	
Depreciation	73	84		
Net Finance Cost	296	316		
Taxes	1	-3		
Share of (Profit) / Loss of Associates / JV	0	2		
Net Profit (Pre Fx and Ex. Items)	-309	-321		
Exchange Loss / (Gain)	20	254	Primarily Translational impact Non cash in nature 	
Exceptional Loss / (Gain)	8	0		
Reported Net Profit	-337	-575		
Non Controlling Interest	-2	-2		
Net Profit attributable to Shareholders	-335	-573		



Fig. in ₹ Cr.







Stable Service Revenue Insulated From Business Cycles



External OMS revenue is ~36% FY19 revenue



Particulars	Capacity	Remarks
Central Auctions	1,289 MW	All orders backed by signed PPA's
State Auctions	164 MW	All orders backed by signed TTA's
Retail, Captive, PSU & IPP	84 MW	Backed by advance, Not dependent on PPAs
Wind Firm Order Book	1,537 MW	
Value of Order Book	₹ 8,304 Cr.	
	+	
Framework Agreements / PPA in hand	>700 MW	✓ PPA Signed, Ratification Awaited

SEFL and Service orders over and above this order book



Financial Performance	Debt Overview	Industry Outlook
Technology	Suzlon Strengths	Detailed Financials



Term Debt Profile

	30 th Jun'19	31 st Mar'19
SBLC Backed AERH Loans	US\$ 569 M (₹ 3,917 Crs.)	US\$ 569 M (₹ 3,924 Crs.)
FCCB	US\$ 172 M (₹ 1,219 Crs.)	US\$ 172 M (₹ 1,205 Crs.)
Other FX Term Debt	US\$ 55 M (₹ 379 Crs.)	US\$ 55 M (₹ 379 Crs.)
Rupee Term Debt	₹ 2,650 Cr.	₹ 2,665 Cr.
Gross Term Debt	₹ 8,165 Cr.	₹ 8,172 Cr.
Net Term Debt	₹ 7,751 Cr.	₹ 7,761 Cr.
Working Capital Debt	₹ 4,000 Cr.	₹ 3,380 Cr.

SUZLON POWERING A GREENER TOMORROW

Focused on Debt Reduction

Note: 1 US\$ = ₹ 69.03 for Q1 FY20; Ind AS impact is captured in the Gross Term Debt total in ₹ CR.

Financial Performance	Debt Overview	Industry Outlook
Technology	Suzlon Strengths	Detailed Financials



Key Changes in SECI Bidding Guidelines

- ✓ Land to be secured by SCOD, not by Financial Closure (Extended period from 7 months to 18 months)
- ✓ Requirement of "Ownership of land" changed to "possession of land"
- ✓ SCOD 18 months form the date of PPA or PSA signing whichever is earlier
- ✓ Part commissioning also eligible for full tariff
- ✓ Window for revision of declared CUF of wind power project has been increased to three years

MNRE Focus Areas / Directives

- ✓ Enhanced payment security for PPAs through Letter of Credit
- ✓ Improve administration of RPO / RGO obligations
- ✓ Reinforcement of "Must Run" Status of Wind and Solar energy projects



Strong Visibility On Growth For India Wind Market





Financial Performance	Debt Overview	Industry Outlook
Technology	Suzlon Strengths	Detailed Financials



Focus On Reducing LCOE





Over 4,500 turbines of 2.1 MW platform across 17 countries

S120: Four Variants Launched



Reduces LCoE and improves ROI for customers

>1,100 MW orders already booked



Continued focus on Value Engineering & readiness for Ramp-Up

Product Developments

S128: New Products





SB 63 – Won SKOCH award for Corporate Excellence



- ✓ RLMM Listing completed
- ✓ All Testing & Measurement completed
- ✓ Multiple Tower Options (Hybrid Lattice, Steel Tubular)





Powered Through Solar



- India's 1st Private Far Offshore Met Station
 - Opportunity to harness India's 7,600km coastline
 - Government plans to auction 5 GW of Offshore project next year
- State of Art Installation
 - 16km from the Shore
 - 11m Water depth
 - 14m support platform height above water level
 - LiDAR based met station
 - Remote monitoring



	Suzlo	n Technology Locations:	Hamburg
	Hamburg	Development & IntegrationCertification	
Germany	Rostock	 Development & Integration Design & Product Engineering Innovation & Strategic Research 	Rostock
The Netherlands	Hengelo	- Blade Design and Integration	Hengelo
India	Pune	 Design & Product Engineering Turbine Testing & Measurement Technical Field Support Engineering 	Pune
	Vadodara	- Blade Testing Center	Aarhus
	Chennai	- Design & Product Engineering (Gear Box Team)	
Denmark	Aarhus Vejle	SCADABlade Science Center	Vejle



Best match between skills & location – Efficient leverage of R&D spending

Financial Performance	Debt Overview	Industry Outlook
Technology	Suzlon Strengths	Detailed Financials



Suzlon Strengths In India Wind Market





End-to-end service provider with strong presence across value chain & customer segments

Accolades



DNV GL issues world's first solar plant project certificate to CLP's Veltoor Solar Power Project in India	· INDEX · MARY · MANIMUM CONTRACT	200	
	certificate to CLP's Veltoo		June . Pales Pallates
	Same B R A C same	0	Statistics 1



- World's 1st solar project quality certification for Suzlon's 100 MW project
 - DNV GL confirms safety features and technical compliance
 - Testament of our commitment to high quality standards
- Coimbatore Generator Unit wins CII Southern Region 13th Kaizen Competition
 - For uniform profile of copper bar with higher productivity
- Suzlon's Generator Unit wins award at Manufacturing Today Summit
 - Quality Improvement Project competition won on Cost Optimization
 - Evaluated across cost optimization, quality, tech., safety and sustainability
- SKOCH Corporate Excellence Silver Award
 - SB63 Full Carbon Girder Blade, Order of Merit certificate for S128
 - Award for Innovative two fold transport system
- Team Wins IMC RBNQA 2018: Symbol Of Business Excellence
 - 1st prize for SGSL in service category, recognition of high service standards
 - 360 degree evaluation including interactions with all stakeholders
- ICERP JEC Innovation Award as "Outstanding Innovation in Composites"
 - Awarded by FRP Institute, India and JEC Composites, France
 - Testament of Suzlon's innovation in nacelle cover composites structure
- Certified as 'Great Place to Work' by the Great Place to Work[®] Institute
- Daman unit won Gold award by International Research Institute for Manufacturing



12.5 GW Wind Energy Installations In India

Ranked **No. 1** in Renewables Sector Ranked **No. 2** in Power Sector



Largest fleet under Operation and Maintenance fold in India

(31 st Mar'19)	# of Turbines	MW
<= 1 MW	1,678	777
>1 MW < 2 MW	4,268	5,774
=>2 MW	2,834	5,950
Total	8,780	12,501

- 35% All India installed wind capacity
- ~16% All India installed renewable capacity
- ~1,800 customer relationships
- 23 years of operating track record
- 27 TWh estimated of annual clean energy;
 - =2,229 mn trees planting p.a.
 - =~20.2 mn tonnes coal avoidance p.a.
 - =~26.7 mn tonnes CO2 emission savings p.a.

SUZLON POWERING A GREENER TOMORROW

Custodian of 2nd highest installed power capacity (from all sources) in India

Map not to scale. All data, information, and map is provided "as is" without warranty or any representation of accuracy, time liness or completeness.

Suzion's Global Presence





Suzlon's strong relationships across regions positions it well

Map not to scale. All data, information, and map is provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

USA PTC Volume: ~500 MW Pipeline Created For 100% PTC Projects

Production Tax Credit (PTC) Extension: Huge Volume Opportunity

- PTC in USA extended until 2019 with benefits stepping down every year before phase out
- In order to qualify, projects only need to start construction and make a minimum 5% investment

("Safe Harbour Investments")

- Thus projects which meet safe harbour investments in 2016, will be eligible for 100% PTC benefit, while projects which meet safe harbour investments in 2017 will be eligible for 80% PTC benefit
- Timeline for completion of the projects is 4 years from the start of construction





Re-entering international market

Financial Performance	Debt Overview	Industry Outlook
Technology	Suzlon Strengths	Detailed Financials



Consolidated Income Statement

(₹ Cr.)

Particulars	Q1 FY20	Q4 FY19	Q1 FY19	FY19
	Unaudited	Unaudited	Unaudited	Audited
Revenue from operations	833	1,421	1,272	4,978
Less: COGS	396	953	783	2,998
Gross Profit	437	469	489	1,980
Margin %	52.5%	33.0%	38.5%	39.8%
Employee benefits expense	208	249	194	874
Other expenses (net)	167	205	218	826
Exchange Loss / (Gain)	20	-93	254	288
EBITDA	42	108	-177	-9
EBITDA (Pre-FX Gain / Loss)	61	15	77	280
Margin %	7.4%	1.0%	6.1%	5.6%
Less: Depreciation	73	87	84	342
EBIT	-32	21	-261	-351
EBIT (Pre-FX Gain / Loss)	-12	-72	-7	-62
Margin %	-1.4%	-5.1%	-0.5%	-1.3%
Net Finance costs	296	276	316	1,220
Profit / (Loss) before tax	-327	-256	-576	-1,571
Less: Exceptional Items Loss / (Gain)	8	33	0	-28
Less: Share of (Profit) / Loss of Associates & JV	0	1	2	6
Less: Taxes	1	5	-3	-12
Net Profit / (Loss) after tax	-337	-295	-575	-1,537
Less: Non-Controlling Interest	-2	-2	-2	-10
Net Profit Attributable to Shareholders	-335	-293	-573	-1,527



Consolidated Balance Sheet

Liabilities	Jun-19	Mar-19	Assets	Jun-19	Mar-19
Shareholders' Fund	-8,805	-8,498	Non Current Assets		
Non controlling interest	-7	-5	(a) Property, Plant and Equipment	1,257	1,147
	-8,812	-8,503	(b) Intangible assets	326	335
			(c) Investment property	37	37
			(d) Capital work-in-progress	223	229
				1,843	1,748
Non-Current Liabilities			(e) Investments in an associate and JVs	20	20
(a) Financial Liabilities			(f) Financial assets		
(i) Long Term Borrowings	6,029	6,244	(i) Investments	0	0
(ii) Other Financial Liabilities	113	50	(ii) Loans	0	0
(b) Provisions	120	118	(iii) Trade receivables	0	0
(c) Deferred Tax Liabilities	0	0	(iv) Other Financial Assets	466	484
(d) Other Non-Current Liabilities	7	12	(g) Other non-current assets	42	104
	6,268	6,425		529	608
Current Liabilities			Current Assets		
(a) Financial Liabilities			(a) Inventories	2,775	2,914
(i) Short-term borrowings	4,000	3,380	(b) Financial Assets		
(ii) Trade payables	1,757	2,175	(i) Investments	0	0
(iii) Other financial liabilities	3,351	3,061	(ii) Trade receivables	1,741	1,881
(b) Other current liabilities			(iii) Cash and bank balances	98	75
(i) Contract Liabilities	1,034	1,478	(iv) Loans	22	12
(ii) Other non-financial liabilities	185	116	(v) Other financial assets	338	316
(c) Short-term provisions	746	740	(c) Other current assets	1,134	1,228
	11,074	10,949		6,108	6,425
			Assets held for sale (net)	51	89
Total Equity and Liabilities	8,530	8,871	Total Assets	8,530	8,871



Consolidated Net Working Capital

(₹ Cr.)

	30-Jun-19	31-Mar-19	30-Jun-18
Inventories	2,775	2,914	2,923
Trade receivables	1,741	1,881	2,720
Loans & Advances and Others	1,684	1,806	1,749
Total (A)	6,200	6,601	7,392
Sundry Creditors	1,757	2,175	2,627
Advances from Customers	1,041	1,490	935
Provisions and other liabilities	1,563	1,384	1,429
Total (B)	4,361	5,049	4,991
Net Working Capital (A-B)	1,839	1,552	2,401



THANK YOU