

For Immediate Release

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Suzlon wins another 50.40MW order from Hindustan Petroleum Corporation Limited

- **Third order to Suzlon from Hindustan Petroleum Corporation Limited (HPCL)**
- **Installation of 24 wind turbines of S97-120m hybrid tower with rated capacity of 2.1MW each**
- **Also to offer operation and maintenance service for an initial period of 10 years through an Integrated Service Package**

Pune, India: Suzlon Group, one of the leading global renewable energy solution providers, has won a third order from Hindustan Petroleum Corporation Limited (HPCL) for 50.40MW capacity wind power project in India. The project comprises of 24 units of S97-120m hybrid towers with rated capacity of 2.1MW each and is scheduled for completion by FY2017.

This third order is a testament of the faith reposed by customers in Suzlon's proven ability to execute high quality projects and reiterates the preference of Suzlon as a supplier of choice.

The S97-120m turbine is the latest product introduced by Suzlon and belongs to the reliable and proven 2.1MW product platform. The S97 -120 m hybrid tower is the worlds' tallest All-Steel hybrid tower (120 meter height) design which combines both lattice and tubular structures, designed indigenously to harness the potential from sub-optimal wind sites. It not only delivers higher energy yield but also offers higher return-on-investment for our customers.

HPCL is a Government of India enterprise with a Navratna status, a Forbes 2000 and Global Fortune 500 company and the second largest operator of integrated oil refining and oil marketing company in India. Suzlon partnered HPCL's maiden foray in the non-conventional energy space in the year 2007 and with this order, HPCL's total wind portfolio will increase to 100.90MW entirely powered by Suzlon.

Mr. Ishwar Mangal, Chief Sales Officer, Suzlon Energy said, *"We take great pride in our continued partnership with our esteemed customer, HPCL towards their endeavor to harness renewable energy. It is also encouraging to see Public Sector Units (PSUs) proactively participating in the nation's paradigm shift to a low-carbon economy. We are glad to receive yet another order and are encouraged by the trust and confidence demonstrated by the customer. By offering a product that can optimize and harness wind resources at higher altitudes, Suzlon has proved that even low-wind sites can be made attractive. With our strong customer base, next generation products, end-to-end solutions and best-in-class services, Suzlon is best*

equipped to capitalize on the growing opportunities in India. Suzlon endeavors to lower the cost of energy and provide clean and affordable energy for all. “

About Suzlon Group:

The Suzlon Group is one of the leading renewable energy solutions providers in the world with an international presence across 19 countries in Asia, Australia, Europe, Africa and North and South America. With over two decades of operational track record, the Group has a cumulative installation of approximately 15GW of wind energy capacity, a workforce of over 7,500, a low-cost manufacturing base, strong in-house R&D set-up in USA, Germany, the Netherlands, Denmark and India. Approximately 9GW of the Group’s installation is in India which makes up for ~37% of the country’s wind installations; making Suzlon the largest player in this sector. The company has recently forayed in the solar space. The Group, headquartered at Suzlon One Earth in Pune, India, is comprised of Suzlon Energy Limited and its subsidiaries. Suzlon corporate website: www.suzlon.com

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